

CASE STUDY



VENDOR RISK ASSESSMENT

This B2B marketplace client in the Healthcare space needed to be able to scale vendor risk assessments within a short period and with a trusted partner



The Client

This company runs a marketplace that provides healthcare organizations with a trusted place to find and adopt the best digital solutions for their needs. They have a curated set of vendors in their marketplace for the entire lifecycle needs of healthcare organizations.

The Challenge for The Client

The client needed to be able to scale vendor risk assessments within a short period and with a trusted partner. At the same time, healthcare organizations in their marketplace needed to feel comfortable with a 3rd party reviewing security assessments. We quickly scaled ourselves to do 30+ vendor assessments/month.



The Solution

Accorian was responsible for assessing the cybersecurity posture of all their vendors in the marketplace. We have a two-level process that allows us to streamline the process for the vendors while maintaining the quality that builds confidence in the healthcare organizations that the process is thorough.

We created a two-step process that leveraged technology to reduce the burden on the vendors while giving Accorian the right level of detail to assess risk.

Why Accorian

Our deep understanding of both technology, as well as, compliance allowed us to be the ideal partners to client.

Our Challenge

Getting multiple healthcare organizations to agree on one process and one set of questions around cybersecurity was a challenge for us. Scaling up quickly wouldn't have been possible without our platform.

The Result

By leveraging our vendor risk assessment process, healthcare organizations were able to reduce their burden on security assessments. Our approach allowed us to assess all vendors annually while adding new vendors into the mix.

FOR ALL YOUR ASSESSMENTS

HITRUST
Authorized GSF Assessor

**PENETRATION
TESTING**

PCI Security Standards Council
APPROVED SCANNING
VENDOR

ISO 27001

**AICPA
SOC**
SECURITY PROCESS
2013 ASSESSOR ORGANIZATION

NIST
CYBERSECURITY FRAMEWORK

**RED
TEAMING**

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